Inventory of existing and missing competencies for depicted roles.	G	AP		Va Com	lue c pete	of ncy	RF	RT C	ompe	eten	cies		Cour	ses	
Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Tier 1: Personal Effectiveness Competencies															
Interpersonal Skills: Displaying the skills to work effectively with others from diverse backgrounds.	Ì	ĺ	İ			Ì	Ĺ	Ì	İ	İ		\square			
Demonstrating sensitivity/empathy															
Show sincere interest in others and their concerns												\square			
Demonstrate sensitivity to the needs and feelings of others															
Look for ways to help people and deliver assistance												\square			
Demonstrating insight into behavior												\square			
Recognize and accurately interpret the verbal and nonverbal behavior of others												\square			
Recognize when relationships with others are strained															
Show understanding of others' behaviors and motives by demonstrating appropriate responses															
Demonstrate flexibility for change based on the ideas and actions of others															
Maintaining open relationships												\Box			
Maintain open lines of communication with others															
Encourage others to share problems and successes															
Establish a high degree of trust and credibility with others															
Respecting diversity															
Interact respectfully and cooperatively with others who are of a different race, culture, or age, or have different abilities, gender, or sexual orientation															
Demonstrate sensitivity, flexibility, and open-mindedness when dealing with different values, beliefs, perspectives, customs, or opinions															
Value an environment that supports and accommodates a diversity of people and ideas															
Integrity: Displaying strong moral principles and work ethic.												\Box			
Behaving ethically															
Abide by a strict code of ethics and behavior															
Choose an ethical course of action and do the right thing, even in the face of opposition															
Encourage others to behave ethically															

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Competencies	Achieved	Desired	Not Applicabl	Preferred (Essential (Recruitmer Requirement	First Respon	DF Analys	DF Expert	Incident Han	Team Manag	Course plar	Course plar	Course plar Course plar
Use company time and property responsibly														
Perform work-related duties according to laws, regulations, contract provisions, and company policies														
Understand that behaving ethically may go beyond what the law requires														
Acting fairly														
Treat others with honesty, fairness, and respect														
Make decisions that are objective and reflect the just treatment of others														
Taking responsibility														
Take responsibility for accomplishing work goals within accepted timeframes														
Accept responsibility for one's decisions and actions and for those of one's group, team, or department														
Learn from mistakes														
Professionalism: Maintaining a professional presence.														
Demonstrating self-control														
Maintain composure and keep emotions in check														
Deal calmly and effectively with stressful or difficult situations														
Accept criticism tactfully and attempt to learn from it														
Maintaining a professional appearance														
Maintain a professional demeanor														
Dress appropriately for occupational and worksite requirements														
Maintain appropriate personal hygiene														
Social responsibility														
Refrain from lifestyle choices which negatively impact the workplace and individual performance														
Remain free from substance abuse														
Maintaining a positive attitude														
Project a professional image of oneself and the organization														
Demonstrate a positive attitude towards work														
Take pride in one's work and the work of the organization														
Initiative: Demonstrating a commitment to effective job performance by taking action on one's own and following through to get the job done.														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Persisting												\square	Т	Т	Т
Pursue work with drive and a strong accomplishment orientation															
Persist and expend extra effort to accomplish tasks even when conditions are difficult or deadlines are tight												\square		Т	
Persist at a task or problem despite obstacles or setbacks															
Taking initiative															
Go beyond the routine demands of the job															
Take initiative in seeking out new work challenges and increasing the variety and scope of one's job												\square		Т	
Seek opportunities to influence events and originate action															
Assist others who have less experience or have heavy workloads												\square		Т	
Provide suggestions for innovative approaches to improve processes or tasks															
Setting challenging goals												\square		Т	
Establish and maintain personally challenging but realistic work goals															
Exert effort toward task mastery															
Bring issues to closure by pushing forward until a resolution is achieved															
Working independently												\square		Т	
Develop one's own ways of working effectively and efficiently															
Perform effectively, even with minimal direction, support, or approval												\square		Т	
Take responsibility for completing one's own work assignments															
Achievement motivation												\square		Т	
Strive to exceed standards and expectations															
Exhibit confidence in capabilities and an expectation to succeed in future activities															
Adaptability and Flexibility: Displaying the capability to adapt to new, different, or changing requirements.															
Entertaining new ideas												\square		Т	
Remain open to considering new ways of doing things															
Actively seek out and carefully consider the merits of new approaches to work															Τ
Embrace new approaches when appropriate and discard approaches that are no longer working															
Dealing with change															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Take proper and effective action when necessary without having all the necessary facts in hand															
Easily adapt plans, goals, actions or priorities in response to unpredictable or unexpected events, pressures, situations and job demands															
Easily shift gears and change direction when working on multiple projects or issues															
Dependability and Reliability: Displaying responsible behaviors at work.															
Fulfilling obligations															
Behave consistently and predictably															
Is reliable, responsible, and dependable in fulfilling obligations															
Diligently follow through on commitments and consistently complete assignments by deadlines															
Attendance and punctuality															
Come to work on time and as scheduled															
Arrive on time for meetings or appointments															
Dial in to phone calls and web conferences on time															
Attending to details															
Diligently check work to ensure that all essential details have been considered															
Notice errors or inconsistencies, and take prompt, thorough action to correct them															
Following directions															
Follow written and verbal directions															
Comply with organizational rules, policies, and procedures															
Ask appropriate questions to clarify any instructional ambiguities															
Lifelong Learning: Demonstrating a commitment to self-development and improvement of knowledge and skills.															
Demonstrating an interest in learning															
Demonstrate an interest in personal and professional lifelong learning and development															
Seek feedback from multiple sources about how to improve and develop															
Modify behavior based on feedback or self-analysis of past mistakes															
Learn and accept help from supervisors and co-workers															
Participating in training															

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Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Identify when it is necessary to acquire new knowledge and skills	Î					1		1						T	
Take steps to develop and maintain knowledge, skills, and expertise necessary to perform one's role successfully by participating in relevant training and professional development programs											\square				
Actively pursue opportunities to broaden knowledge and skills through seminars, conferences, professional groups, reading publications, job shadowing, and/or continuing education															
Anticipating changes in work		1						1							_
Anticipate changes in work demands and search for and participate in assignments or training that address these changing demands															
Treat unexpected circumstances as opportunities to learn															_
Identifying career interests															
Take charge of personal career development by identifying occupational interests, strengths, options, and opportunities															
Make insightful career planning decisions based on integration and consideration of others' feedback															
Integrating and applying learning											\square	\square			
Integrate newly-learned knowledge and skills with existing knowledge and skills						1									
Use newly-learned knowledge and skills to complete tasks, particularly in new or unfamiliar situations															
Tier 2: Academic Competencies															
Reading: Understanding written sentences, paragraphs, and figures in work-related documents (with accommodation if	İ	İ	İ		İ		İ	İ			\square				
necessary).							_				\square				
Comprehension	_						_								
Locate and understand written information in prose and in documents such as manuals, reports, memos, letters, forms, graphs, charts, tables, calendars, schedules, signs, notices, applications, contracts, regulations, and directions															
Understand the purpose of written materials															
Comprehend meaning and identify main ideas											\square	\square			
Attention to detail															
Note details and facts															
Detect inconsistencies															
Identify implied meaning and details															
Identify missing information															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Information analysis															
Critically evaluate and analyze information in written materials															
Review written information for completeness and relevance															
Distinguish fact from opinion															
Identify trends															
Synthesize information from multiple written materials															
Information integration															
Integrate what is learned from written materials with prior knowledge															
Use what is learned from written material to follow instructions and complete tasks															
Apply what is learned from written material to new situations															
Writing: Using standard (business) English to compile information and prepare written documents.															
Organization and development															
Create documents such as letters, directions, manuals, reports, graphs, and flow charts															
Communicate thoughts, ideas, information, messages, and other written information, which may contain technical material, in a logical, organized, and coherent manner															
Present well developed ideas supported by information and examples															
Proofread finished documents for errors															
Tailor content to appropriate audience and purpose															
Distribute written material appropriately for intended audience and purpose															
Mechanics															
Use standard syntax and sentence structure															
Use correct spelling, punctuation, and capitalization															
Use correct grammar (e.g., correct tense, subject-verb agreement, no missing words)															
Write legibly															
Tone															
Use language appropriate for the target audience															
Use a tone and word choice appropriate for the industry and organization (e.g., writing is professional and courteous)															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	ruu ⊃cuu⊃
Show insight, perception, and depth in writing															
Mathematics: Using principles of mathematics to express ideas and solve problems.															
Quantification															
Read and write numbers															
Count and place numbers in sequence															
Recognize whether one number is larger than another															
Understand relationships between numbers															
Identify and understand patterns															
Computation															
Add, subtract, multiply, and divide with whole numbers, fractions, decimals, and percents															
Calculate averages, ratios, proportions, and rates															
Convert decimals to fractions and fractions to decimals															
Convert fractions to percents and percents to fractions															
Convert decimals to percents and percents to decimals															
Measurement and estimation															
Take measurements of time, temperature, distances, length, width, height, perimeter, area, volume, weight, velocity, and speed															
Use and report measurements correctly															
Correctly convert from one measurement to another (e.g., from English to metric or International System of Units [SI], or Fahrenheit to Celsius)															
Application															
Translate practical problems into useful mathematical expressions															
Use appropriate mathematical formulas and techniques to solve problems															
Science and Technology: Using scientific rules and methods to express ideas and solve problems															
Comprehension															
Understand basic scientific principles and use appropriate technology															
Understand the scientific method (i.e., identify problem, collect information, form opinion and draw conclusions)															
Understand overall intent and proper procedures for set-up and operation of equipment															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan <i>3</i> Course plan 4
Application														
Apply basic scientific principles and technology to complete tasks														
Scientific Investigation														
Formulate scientifically investigable questions, construct investigations, collect and evaluate data, and develop scientific recommendations based on findings														
Evaluate scientific constructs including: conclusions, conflicting data, controls, data, inferences, limitations, questions, sources of errors, and variables.														
Communication: Listening, speaking, and signaling so others can understand (with accommodation if necessary).														
Listening or attending to information														
Receive, attend to, understand, interpret, and respond to verbal messages and other cues														
Recognize important information in verbal messages														
Comprehend complex instructions														
Identify feelings and concerns within verbal messages														
Consider others' viewpoints and alter opinion when it is appropriate to do so														
Apply active listening skills using reflection, restatement, questioning, and clarification														
Effectively answer questions of others or communicate an inability to do so and suggest other sources of answers														
Communicating (verbally, either directly, through assistive technology, or other accommodation)														
Express relevant information appropriately to individuals or groups taking into account the audience and the nature of the information (e.g., technical or controversial)														
Convey information clearly, correctly, and succinctly														
Use common English conventions including proper grammar, tone and pace														
Track audience responses and react appropriately to those responses														
Effectively use eye contact and non-verbal expression														
Persuasion/influence														
Influence others														
Persuasively present thoughts and ideas														
Gain commitment and ensure support for proposed ideas														
Observing carefully														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Attend to nonverbal cues and respond appropriately														Ť	
Attend to visual sources of information (e.g., video)														Т	_
Ascertain relevant visual information and use appropriately															
Critical and Analytic Thinking: Using logical thought processes to analyze information and draw conclusions.														Τ	
Reasoning															
Possess sufficient inductive, and deductive reasoning ability to perform job successfully															
Critically review, analyze, synthesize, compare, and interpret information															
Draw conclusions from relevant and/or missing information															_
Understand the principles underlying the relationship among facts and apply this understanding when solving problems															
Use logic and reasoning to identify strengths and weaknesses of alternate solutions or approaches to a problem															
Mental agility															
Identify connections between issues															
Quickly understand, orient to, and learn new assignments															
Fundamental IT User Skills: Using a computer, communication devices, and related applications to input, retrieve, and															
communicate information.													\rightarrow	_	
General Computer, Software, Information and Communication Technology Knowledge and Skills															
Demonstrate familiarity with the fundamental capabilities of computers, software, information systems, and communications systems															
Demonstrate familiarity with the fundamental principles of accessible technology, including universal design, as they relate to users of computerized content who have disabilities, sensory and/or functional limitations															
Understand terminology and function of common computer, software, information and communication technology devices, components, and concepts															
Understand common terminology related to the use of technology by people with disabilities and/or sensory and functional limitations, including accessible IT, assistive technology, and universal design															
Understand and efficiently use common computer hardware (e.g., desktops, laptops, tablets, PC components, cabling, wearable computing), software (e.g., operating systems, applications, communication, collaboration and productivity software), and communication devices (e.g., telephony, wireless devices, network and wireless systems) to perform tasks and communicate effectively															
Understand capabilities and applications of network equipment including hubs, routers, switches, bridges, servers, transmission media, and related hardware within data centers or the "cloud"														Ī	

Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
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Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Understand social media and their appropriate workplace uses and non-workplaces uses, and the impact that various social media activities can have upon one's personal and professional life															
Double check work carefully and identify/correct typographical, grammatical, and other errors															
Information and Research Literacy															
Define: Be able to define a problem that needs information in order to be solved															
Access: Search, find, and retrieve appropriate information relative to the task															
Manage: Apply an organizational or classification system to organize retrieved information															
Evaluate: Be able to judge the quality, relevance, usefulness, efficiency, and adequacy of information and information sources for the defined purpose (including authority, bias, and timeliness of information)															
Integrate: Interpret and represent data and information gathered, using quality management tools to organize, compare, contrast, summarize, and synthesize information from multiple sources															
Create: Adapt, apply, design, or author information resulting from the research that describes the research and its analysis and findings, facilitates decision-making, and develops conclusions and recommendations															
Communicate: Communicate that research and its findings effectively and efficiently in person and through written, visual, and digital media in a way that is appropriate for the intended audience															
Hardware												\square	\square		
Demonstrate competence with the following technology:															
o Central processing unit (CPU)															
o Memory - random-access memory (RAM) and read-only memory (ROM)															
o Storage media, (e.g., internal hard disk, external hard disk, network drive, CD, DVD, USB, flash drive, memory card)															
o Input/output ports, (e.g., USB, serial, parallel, network port, FireWire)															
 Input devices, (e.g., mouse; keyboard; trackball; scanner; touchpad; stylus; joystick; web camera; digital camera; microphone; voice recognition; remote control; gesture/motion; haptics; and head, mouth, and eye operated controllers) 															
o Output devices, (e.g., screens/monitors, printers, speakers, headphones, wearable computing)															
 Assistive technology devices, (e.g., voice recognition software, screen reader, screen magnifier, on-screen keyboard, closed captioning, gesture/motion, haptics, text-to-speech) 															
Database Management Systems															
Understand the capabilities and functionality associated with various technologies for organizing and managing information (e.g., databases, bookmarking engines)															
Understand database management systems, query languages, table relationships, and views															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 4
Demonstrate skill in generating queries and reports													\rightarrow	
Operating Systems													_	
Understand server and client operating systems														
Understand systems administration concepts														
Understand file extensions (e.g., .dll, .bat, .zip, .pcap, .gzip)														
Understand how to troubleshoot basic systems and identify operating systems-related issues														
Demonstrate skill in identifying, modifying, and manipulating applicable system components (Windows and/or Unix/Linux) (e.g., passwords, user accounts, files)														
Systems Integration														
Understand how system components are installed, integrated, and optimized														
Understand technology integration processes														
Understand web services, Service Oriented Architecture (SOA) and Application programming Interfaces (APIs)														
Technology Awareness														
Understand new and emerging IT and information security technologies														
Demonstrate skill in applying and incorporating information technologies into proposed solutions														
Understand products and nomenclature of major vendors (e.g., security suites: Trend Micro, Symantec, McAfee, Outpost, Panda, Kaspersky, etc.) and how differences affect exploitation/vulnerabilities														
Understand the capabilities and functionality associated with various content creation technologies (e.g., wikis, social networking, blogs)														
Understand the capabilities and functionality of various collaborative technologies (e.g., groupware, SharePoint, wikis, blogs, web collaborations)														
Understand industry indicators useful for identifying technology trends														
Tier 3: Workplace Competencies														
Teamwork: Working cooperatively with others to complete work assignments.														
Acknowledging team membership and role														
Accept membership in and commit to the goals of the team														
Show loyalty to the team														
Serve as a leader or a follower, depending on what is needed to achieve the team's goals and objectives														
Guide others in learning new skills														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3 Course plan 4
Encourage others to express their ideas and opinions														
Identify and draw upon team members' strengths and weaknesses to achieve results														
Learn from other team members														
Establishing productive relationships														
Develop constructive and cooperative working relationships with others														
Exhibit tact and diplomacy and strive to build consensus														
Deliver constructive criticism and voice objections to others' ideas and opinions in a supportive, non-accusatory manner														
Respond appropriately to positive and negative feedback														
Identifying with the team and its goals														
Work as part of a team, contributing to the group's effort to achieve goals														
Identify the goals, norms, values, and customs of the team														
Choose behaviors and actions that best support the team and accomplishment of work tasks														
Use a group approach to identify problems and develop solutions based on group consensus														
Effectively communicate with all members of the group or team to achieve team goals and objectives														
Resolving conflicts														
Bring others together to reconcile differences														
Handle conflicts maturely by exercising "give and take" to achieve positive results for all parties														
Reach formal or informal agreements that promote mutual goals and interests, and obtain commitment to those agreements from individuals or groups														
Planning and Organizing: Planning and prioritizing work to manage time effectively and accomplish assigned tasks.														
Planning														
Approach work in a methodical manner														
Plan and schedule tasks so that work is completed on time														
Keep track of details to ensure work is performed accurately and completely														
Anticipate obstacles to project completion and develop contingency plans to address them														
Find new ways of organizing work areas or planning work to accomplish work more efficiently														
Prioritizing														

Competencies	hieved	sired	plicable (1)	erred (2)	ential (3)	uitment ment (Y/N)	esponder	Analyst	Expert	nt Handler	Manager	se plan 1	se plan 2	se plan 4 se plan 4
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Prioritize multiple competing tasks														
Perform tasks quickly, correctly, and efficiently according to their urgency														
Managing projects														
Estimate personnel and other resources needed for project completion (e.g., financial material or equipment)														
Manage activities to meet plans, allocating time and resources effectively														
Keep track of and documents plans, assignments, changes, and deliverable														
Plan for dependencies of one task on another														
Coordinate efforts with all affected parties, keeping them informed of progress and all relevant changes to project timelines														\square
Take necessary corrective action when projects go off-track														
Creative Thinking: Generating innovative and creative solutions.														
Employing unique analyses														
Use original analyses and generate new, innovative ideas in complex areas														
Develop innovative methods of obtaining or using resources when insufficient resources are available														
Generating innovative solutions														
Integrate seemingly unrelated information to develop creative processes or solutions														
Reframe problems in a different light to find fresh approaches														
Entertain wide-ranging possibilities and perspectives to develop new solutions														
Find new ways to add value to the efforts of a team and organization														
Seeing the big picture														
Understand the pieces of a system as a whole and appreciate the consequences of actions to other parts of the system														
Monitor patterns and trends to see a bigger picture														
Modify or designs systems to improve performance														
Problem Solving and Decision-Making: Generating, evaluating, and implementing solutions.														
Identifying the Problem														
Anticipate or recognize the existence of a problem														
Identify the true nature of the problem and define critical issues												ιT	T	

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course pian 5 Course plan 4
Evaluate the importance and ariticality of the problem			-								_	_	+	┿┩
Lise all available reference systems to locate and obtain information relevant to understanding the problem												-	-	
Pocall provincesty learned information that is relevant to the problem											_	-	+	
												-	-	
Effectively use both internal resources (e.g., internal computer networks, company filing systems) and external resources (e.g., internet search engines) to locate and gather information relevant to solving the problem														
Examine information obtained for relevance and completeness													\perp	
Recognize important gaps in existing information and take steps to eliminate those gaps														
Organize/reorganize information as appropriate to gain a better understanding of the problem														
Generating alternatives														
Integrate previously learned and externally obtained information to generate a variety of high-quality alternative approaches to the problem														
Skilfully use logic and analysis to identify the strengths and weaknesses, the costs and benefits, and the short- and long-term consequences of different solutions or approaches														
Choosing a Solution														
Decisively choose the best solution after evaluating the relative merits of each possible option														
Make difficult decisions even in highly ambiguous or ill-defined situations														
Implementing the solution														
Commit to a solution in a timely manner														
Develop a realistic approach for implementing the chosen solution														
Document the problem and corrective actions taken and their outcomes and communicate these to the appropriate parties														\square
Observe and evaluate the outcomes of implementing the solution to assess the need for alternative approaches and to identify lessons learned														
Working with Tools and Technology: Selecting, using, and maintaining tools and technology to facilitate work activity (with														
accommodation when necessary).											_	_	\rightarrow	+
Using tools													-+	+
Operate tools, technology, and equipment in accordance with established operating procedures and safety standards													\perp	\square
Demonstrate appropriate use of tools and technology to complete work functions														
Selecting tools														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3 Course plan 4
Select and apply appropriate tools or technological solutions to the problem at hand														
Keeping current														
Demonstrate an interest in learning about new and emerging tools and technologies														
Adapt quickly to changes in process or technology														
Seek out opportunities to improve knowledge of tools and technologies that may assist in streamlining work and improving productivity														
Troubleshooting and maintenance														
Learn how to maintain and troubleshoot tools and technologies														
Perform routine maintenance on tools, technology, and equipment													Т	
Determine causes of errors and take the appropriate corrective action														
Develop alternatives to complete a task if desired tool or technology is not available														
Business Fundamentals: Using information on basic business principles, trends, and economics.														
Situational Awareness													Т	
Understand the mission, structure, and functions of the organization														
Recognize one's role in the functioning of the organization and understand the potential impact one's own performance can have on the success of the organization														
Grasp the potential impact of the organizations well-being on employees														
Business Ethics														
Demonstrate respect for coworkers, colleagues, and customers														
Act in the best interest of the company, the community, and the environment														
Comply with applicable laws and rules governing work and report loss, waste, or theft of company property to appropriate personnel														
Business Practices														
Understand fundamental and relevant business customer and supplier relationships														
Use product improvement techniques														
Comply with the norms of conventional business etiquette														
Protect intellectual property and proprietary information														
Demonstrate understanding of the importance of adding value to the enterprise														
Global Awareness													Τ	

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Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Understand how IT supports globalization	1										Ē		T	Ī	
Understand the impact of globalization on the business model									\square		\square				
Interpret and adhere to global standards and standardization															
Market knowledge															
Understand market trends in the industry and company's position in the market															
Know who the company's primary competitors are and stay current on organizational strategies to maintain competitiveness															
Uphold the organization through building and maintaining customer relations															
Recognize major challenges faced by the organization and industry and key strategies to address challenges															
Tier 4: Cyber Security Technical Competencies															
Cybersecurity Technology: The knowledge, skills, and abilities needed to understand the purpose and function of						r							Ī	Ť	
cybersecurity technology, including tools and systems.															
Critical Work Functions:															
Cryptography												\square	\square		
Explain the core concepts of cryptography and cryptographic key management concepts															
Explain the concept of public key infrastructure (PKI)															
Explain symmetric key rotation techniques and concepts															
Describe encryption methodologies															
Information Technology (IT) Architecture															
Explain IT architectural concepts and frameworks															
Explain security system design tools, methods, and techniques															
Demonstrate knowledge of information theory															
Demonstrate knowledge of communication methods, principles, and concepts															
Explain parallel and distributed computing concepts															
Explain remote access technology concepts															
Describe how different file types can be used for anomalous behavior															
Distinguish between data in use, data in motion (transit), and data at rest															
Describe the capabilities of different electronic communication systems and methods															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 5 Course plan 4	
Understand system life cycle management principles, including software security and usability															
Operational Technology (OT) Architecture															
Explain typical OT architecture															
Differentiate between IT and OT architectures and the operation of these architectures															
Explain the typical communications network options and communications protocols used in OT architectures, with their relative pros and cons															
Identify the principal drivers of OT systems, particularly process safety and system availability															
Networks															
Explain computer networking concepts and protocols, and network security methodologies															
Explain network design processes, to include understanding of security objectives, operational objectives, and tradeoffs															
Explain local area network (LAN) and wide area network (WAN) principles and concepts, including bandwidth management															
Explain service management concepts for networks and related standards (e.g., Information Technology Infrastructure Library, v3 [ITL])															
Identify the range of existing networks types															
Explain how traffic flows across the network															
Explain server administration and systems engineering theories, concepts, and methods															
Identify host and network access control mechanisms (e.g., access control list)															
Recognize the impact on OT systems of security hardware and software options such as encryption and intrusion detection															
Explain guidance on separation of OT and IT system networks and components															
Describe basic system administration, network, and operating system hardening techniques															
Operating Systems															
Demonstrate familiarity with the security features and functions of common operating systems															
Explain virtualization technologies and virtual machine development and maintenance															
Describe how to manage patches to IT and OT operating systems															
Recognize the implications of installed patches to IT and OT systems														T	
Demonstrate familiarity with Windows command line															1

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 4
Demonstrate familiarity with Unix/Linux operating system structure and internals (e.g., process management, directory structure, installed applications)														
Identify file system implementations														
Demonstrate familiarity with Windows/Unix/Android, iOS, and Windows Mobile ports and services														
Security Technology Awareness														
Understand emerging security issues, risks, and vulnerabilities														
Identify emerging computer-based technology that has potential for exploitation by adversaries														
Demonstrate skill in applying and incorporating new and emerging cybersecurity technologies and trends into proposed solutions														
Understand products and nomenclature of major IT security vendors and how differences affect exploitation/vulnerabilities														
Telecommunications														
Explain basic concepts, terminology, and operations of a wide range of communications media														
Describe transmission methods and jamming techniques that enable transmission of undesirable information, or prevent installed systems from operating correctly														
Describe the communications protocols used in OT architectures, with their relative pros and cons														
Understand Voice over Internet Protocols (VoIPs)														
Web Technologies														
Explain web services, including service oriented architecture, Representational State Transfer (REST), Simple Object Access Protocol (SOAP), and web service description language														
Demonstrate Cloud-based knowledge management technologies and concepts related to security, governance, procurement, and administration														
Explain web filtering technologies														
Technical Content Areas:														
Cryptography														
Core concepts and methodologies														
o Encryption concepts (e.g., symmetric vs. asymmetric, transport encryption, digital signatures)														
o Cryptographic tools and products (e.g., WEP, MD5, SHA)														
o Public Key Infrastructure (PKI)														
o Certificate authorities and digital certificates														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
o Recovery agent															
o Registration															
o Key escrow															
o Trust models															
IT Architecture															
Electronic communication systems and methods															
o E-mail															
o Voice over Internet Protocol (VoIP)															
o Instant Messenger (IM)															
o Web forums															
o Direct video broadcasts															
Information theory															
o Source coding															
o Channel coding															
o Algorithm complexity theory															
o Data compression															
Communication methods, principles, and concepts, such as															
o Encoding															
o Signaling															
o Multiplexing															
OT Architecture															
Architecture concepts															
o Sensors															
o PLC/RTU															
o Fieldbus															
o Supervisory Control and Data Acquisition (SCADA)															
o HMI															

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Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
o DCS							Ī	Ī	\square	\square		\square			
o Historians															
Networks										\Box	\square	\Box			
Architecture concepts															
o Topology															
o Components (e.g., firewalls, routers, switches)															
Network Types, such as															
o Local Area Networks (LANs)															
o Wide Area Networks (WANs)															
o Wireless Fidelity (Wi-Fi)															
o Private Branching Exchange (PBX)															
o Sensor networks															
Network Protocols, such as															
o Transmission Control Protocol and Internet Protocol (TCP/IP)															
o Dynamic Host Configuration Protocol (DHCP)															
o Domain Name System (DNS)															
o IPv4 and IPv6															
Hardening Techniques															
o Hardware-based computer protection components (e.g., hardware firewalls, servers, routers)															
o Software-based computer protection tools (e.g., software firewalls, anti-virus software, anti-spyware)															
Operating Systems															
Common Operating Systems (OS)															
o Windows															
o Unix/Linux															
o Mac OS															
o Android															
o iOS															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
o Windows Mobile															
File system implementations, such as															
o New Technology File System (NTFS)															
o File Allocation Table (FAT)															
o File Extension (EXT)															
Telecommunications															
Concepts															
o Routing algorithms															J
o Fiber optics systems link budgeting															
o Add/drop multiplexers															
Communication media, such as															
o Computer and telephone networks															
o Satellite															
o Fiber															
o Wireless															
Transmission methods, such as															
o Bluetooth															
o Radio Frequency Identification (RFID)															
o Infrared Networking (IR)															
o Wireless Fidelity (Wi-Fi)															
o Cellular															
o Satellite dishes															
OT communication protocols, such as															
o DNP3															
o Modbus															
o IEC60870															
Information Assurance: The standards, procedures, and applications used to protect the confidentiality, integrity and availability of information(CIA) and information systems.															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3 Course plan 4
Critical Work Functions:														
Information Assurance														
Explain information assurance (IA) principles and organizational requirements that are relevant to confidentiality, integrity, availability, authentication, and non-repudiation														
Apply confidentiality, integrity, and availability principles														
Demonstrate skill in determining how a security system should work (including its resilience and dependability capabilities) and how changes in conditions, operations, or the environment will affect these outcomes														
Explain key concepts in security management (e.g., release management, patch management)														
Explain how information assurance principles and methods apply to software development														
Describe Security Assessment and Authorization (SA&A) process														
Data Management														
Explain data classification standards and methodologies based on sensitivity and other risk factors														
Explain the importance of complying with data management policies														
Explain the need for an organization to understand what its sensitive information is, where it resides, and who needs access to it														
Demonstrate knowledge of advanced data remediation security features in databases														
Demonstrate ability to manage data stored within operational technology (OT) systems (e.g., time series data stored in Supervisory Control and Data Acquisition [SCADA] and Historians)														
Explain the need to track the movement of data across network boundaries both electronically and physically														\Box
Explain the need to limit USB and other removable media reading and writing capabilities on organization computers														
Adhere to data administration and data standardization policies and standards														
Explain data mining and data warehousing principles														
Identify sources, characteristics, and uses of the organization's data assets														
Common Strategies for Ensuring Information														
Demonstrate ability to produce copies of all data or information used in or generated by the organization														
Demonstrate ability to backup and store data automatically on a separate hard disk, off-line removable media, or online storage														
Demonstrate ability to protect sensitive information when disposing of old computers and media														
Explain the need to limit access or use of an organization's computers, including laptops, to unauthorized persons														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2 Course plan 3	Course plan 4
Explain the concept of administrative privileges and administrative user accounts and why it is necessary to restrict them to select individuals within the organization														
Explain digital rights management														
Identity Management and Authentication														
Explain key authentication, authorization, and access control principles and methods														
Explain the need for access authentication controls, including the need to disable expired user accounts and regularly change passwords														
Adhere to organizational information technology user security policies														
Adhere to Personally Identifiable Information (PII) and Payment Card Industry (PCI) data security standards														
Technical Content Areas:														
Information Assurance														
Principles of Information Assurance														
o Asset value														
o Confidentiality, integrity, and availability (the CIA triad)														
o Principal of least privilege														
o Access control														
o Separation of duties														
Data Management														
Data mining and warehousing principles														
o Data integrity														
o Data protection (e.g., encryption, masking)														
o Data loss prevention techniques and tools														
o Privacy impact assessments														
Common Strategies for Ensuring Information														
Data and information to be safeguarded, such as													\perp	
o Word processing documents														
o Electronic spreadsheets														
o Databases														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 5 Course plan 4
o Financial files														
o Human resources rules														
o Accounts receivable and payable														
Data management policies, such as those pertaining to														
o Storage media														
o Transmission archiving														
o Retention requirements														
o Data destruction														
o Deduplication														
o Data loss prevention														
o Social network usage														
o Information rights usage														
Identity Management and Authentication														
Key principles and concepts														
o Identification vs. authentication														
o Single factor authentication and authorization														
o Multifactor authentication														
Authentication controls, such as														
o Biometrics														
o Tokens														
o Common access card														
o Personal identification verification card														
o Authentication services (e.g., RADIUS, TACAS, OpenID)														
User security policies, such as														
o Account creation														
o Password rules														
o Access controls														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Risk Management: The systems tools, and concents used to minimize the risk to an organization's cyberspace and prevent a											_		╡	┿	╡
cybersecurity incident.															
Critical Work Functions:															
Business Continuity Planning															
Explain and justify each step of the Business Continuity Planning process:															
o Identify critical business practices (such as complex regional or global supply chain strategies) that may adversely impact the entity's ability to recover following a disaster event															
o Clearly define resource requirements for the Business Continuity Plan (BCP) and solicit management support and commitment for required resources															
o Present and obtain management/leadership support, approval, and sponsors of BCP															
 Work with management and any risk management/enterprise risk management groups within the entity to gain agreement on a clear and standardized risk assessment methodology and to gain understanding of the entity's tolerance for risk 															
o Design a crisis communications plan that addresses the need for effective and timely communication between the entity and all the stakeholders impacted by an event or involved during the response and recovery efforts															
o Provide guidance within the plan to determine frequency of communications needed to each stakeholder before an event, during the event itself, and following an event															
 Identify and establish relationships with the internal departments and personnel and external agencies, contractors, and others with responsibility for emergency preparedness and response 															
o Develop an incident response strategy and plan to limit incident effect and to repair incident damage															
 Identify trigger points for key service and support areas to identify, escalate and execute strategies selected to take advantage of key risks 															
o Develop formal reports and presentations focused on increasing the awareness and potential impact of risks to the organization from a business continuity perspective															
o Define organizational titles, roles, lines of authority, succession of authority, and responsibilities for internal and external resources															
o Establish an exercise, testing, maintenance and audit program for the BCP to establish confidence in a predictable and repeatable performance of recovery activities throughout the organization															
o Coordinate, conduct, and or participate in training, drills, and exercises with first responders to comply with regulations, as needed to establish required capabilities, and or as requested by first responders															
o Conduct a debrief meeting immediately following training, drills and exercises and document actions to be taken to improve emergency preparedness and response capabilities															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
o Design framework and define document structure for the plan documentation															
 Define and obtain approval for criteria to be used to assess the impact on the entity's operations including but not limited to: customer impact; financial impact; regulatory impact; operational impact; reputational impact; human impact 															
Understand the risks associated with operational technology (OT) systems and be able to identify practical mitigation measures to manage these risks															
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Computer Defense															
Identify cyber defense mitigation techniques and vulnerability assessment tools, including open source tools, and their capabilities															
Demonstrate skill in discerning the protection needs (i.e., security controls) of information systems and networks															
Describe the impact of computer defense techniques and tools on information technology (IT) and OT systems and know when to use such techniques or tools															
Explain computer network defense (CND) and vulnerability assessment tools, including open source tools, and their capabilities															
Identify common adversary tactics, techniques, and procedures (TTPs) in assigned area of responsibility															
Explain application firewall concepts and functions															
Adhere to cyber defense policies, procedures and regulations															
Demonstrate skill in collecting data from a variety of cyber defense resources															
Contracting and Procurement															
Describe critical IT and OT procurement requirements															
Demonstrate skill in evaluating the trustworthiness of the supplier and/or product															
Explain functionality, quality, and security requirements and how these will apply to specific items of supply (i.e., elements and processes)															
Define secure acquisitions															
Enterprise/Organization															
Explain organizational process improvement concepts and process maturity models															
Recognize the nature and function of the relevant information structure															
Identify enterprise/organization security models															
Identify the organization's Information Classification Program and procedures for level information loss															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Recognize the specialized system requirements of OT systems															Т
Explain the organization's core business/mission processes, stakeholders, and users															
Demonstrate an understanding of the services provided by the enterprise or organization and the elements of the system that support the delivery of these services															
Describe how information needs and collection requirements are translated, tracked, and prioritized across the extended enterprise															
Describe the Enterprise Network Defense provider reporting structure and processes within the organization															
Explain the need for common metrics that measure the effectiveness of security measures with the organization															
Explain the need for continuous diagnostics and mitigation to test and validate the effectiveness of current security measures															
Explain the need for automated defenses															
Identify local specialized system requirements (e.g., critical infrastructure systems that may not use standard IT for safety, performance, and reliability)															
Risk and Vulnerability Analysis															
Demonstrate knowledge of system and application threats and vulnerabilities															
Demonstrate ability to identify threats/risks and vulnerabilities taking into account the frequency, probability, speed of development, severity and reputational impact to achieve a holistic view of risk across the entity															
Demonstrate ability to classify risks according to relevant criteria including, but not limited to:															
o Risks under the entity's control															
o Risks beyond the entity's control															
o Risks with prior warnings (such as tornadoes and hurricanes)															
o Risks with no prior warnings (such as earthquakes)															
Demonstrate ability to identify the organization's risk exposures from both internal and external sources															
Explain the use of network analysis tools to identify software communications vulnerabilities															
Explain the proper use of penetration testing and vulnerability scanning for vulnerability assessments															
Explain the impact of penetration testing and vulnerability scanning on OT systems and know when to use such techniques															
Risk Management Strategies															
Explain the rationale of and adhere to IT and OT supply chain security/risk management policies, requirements, and procedures														T	

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3 Course plan 4
Explain the need for antivirus and antispyware software on all computers used in an organization's operations and the need for continuous auto- or manual-update of this software														
Explain the need to track/control/prevent/correct installation and execution of software on computers based on an asset inventory of approved software													Τ	Т
Explain the need to track/control/prevent/correct network access by devices (computers, network components, printers, BYODs [Bring Your Own Devices], anything with IP addresses) based on an asset inventory of which devices are allowed to connect to the organization's network														
Explain the need for formal configuration management and change control processes														
Explain need for dispersing responsibility and access to data and systems, including financial, personnel, inventory, and manufacturing, over multiple individuals (e.g., one employee should not be allowed to both initiate and approve financial transactions)														
Explain the importance of training an organization's workers to use sensitive business information properly and to protect the organization's and its stakeholders' information														
Describe and practice safe internet behavior														
Explain the risks associated with social media and the countermeasures available to address them														
Explain the impact and proper use of environmental controls														
Explain the need for security audit logging and analysis														
Software Lifecycle														
Describe the type and frequency of routine maintenance needed to keep equipment functioning properly														
Demonstrate ability to install computer upgrades														
Explain the operations and processes for diagnosing common or recurring system problems														
Demonstrate ability to identify and anticipate server performance, availability, capacity, or configuration problems														
Technical Content Areas:														
Enterprise/Organization Awareness														
Process improvement concepts and process maturity models, such as														
o Capability Maturity Model Integration (CMMI) for Development														
o CMMI for Services														
o CMMI for Acquisitions														
Security models, such as														
o Bell-LaPadula model														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
o Biba integrity model	Ι						Ι					\square	T		_
o Clark-Wilson model															
Computer Defense							1					\square			
Computer defense techniques and tools, such as															
o Manual bypassing of electronic controls															
o Monitoring system logs															
o Physical security (e.g., locks, video surveillance, fencing)															
 Hardening (e.g., disabling unnecessary services, protecting management interfaces and applications, disabling unnecessary accounts) 															
o Port security															
o Security postures															
o Reporting															
o Detection controls vs. prevention controls															
Application firewall concepts and functions															
o Single point of authentication/audit/policy enforcement															
o Message scanning for malicious content															
o Data anonymization for PCI and PII compliance															
o Data loss protection															
Risk and Vulnerability Analysis															
System and application security threats and vulnerabilities, such as															
o Buffer overflow															
o Mobile code							L					Ш			
o Cross-site scripting												Ш			
o Procedural language/structures query language (PL/SQL) and injections							L					Ц			
o Race conditions												Ш			
o Covert channel												Ш	\square		
o Replay															
o Return-oriented attacks															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
o Malicious code												\square			
Internal and external sources of risk:												Ш			
o Natural												Ш			
o Technological												Ш			
 Man-made (e.g., distributed denial-of-service attack (DDoS), social engineering, wireless attacks, application attacks) 															
o Accidental versus intentional															
o Controllable exposures/risks versus those beyond the entity's control															
o Events with prior warnings versus those with no prior warnings															
Risk impacts:															
o Facility															
o Security (both physical and logical)															
o Reputational															
o Legal															
o Customer															
o Procedural															
o IT (including operational infrastructure)															
o People															
o Supply Chain (including transportation and outsourcing)															
o Compliance															
o Availability of personnel															
o Network Communications technology															
Risk Management Strategies															
Risk management training topics															
o Information security policies, including the use of computers, networks and Internet connections															
o Limitations on personal use of telephones, printers, and other business resources															
o Differences between OT and IT systems															
o Restrictions on accessing OT systems at home or outside the secure work areas of the business															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2 Course plan 3	Course plan 4
o Restrictions on processing business data at home														
Safe internet behavior														
o Open only email that is expected and from a sender that is trusted														
o Examine carefully web links in email, instant messages, social media, and other communications														
o Do not access email or internet on OT system computers														
o Do not install unauthorized software on OT system computers														
o Close popup windows that request a response														
o Conduct online business, commerce, and banking using a secure browser connection														
o Visit only web sites with trusted reputations														
o Download software only from trusted web sites														
Risks associated with social media														
o Data leakage														
o Inappropriate posts														
o Posts that violate laws or regulations														
o Social engineering														
o Spreading of false information														
Incident Detection: The knowledge, skills, and abilities needed to identify threats or incidents.														
Critical Work Functions:														
Incident Detection														
Describe what constitutes a network attack and the relationship to both threats and vulnerabilities														
Explain the concepts of packet analysis and intrusion detection														
Demonstrate ability to differentiate between attacks and normal user activity on a network														
Identify intrusion detection methodologies and techniques for detecting host and network based intrusions via intrusion detection technologies.														
Demonstrate skill in identifying capturing, containing, and reporting malware														
Demonstrate familiarity with Intrusion Detection System (IDS) tools and applications														
Explain the need to analyze an entire network instead of a single device														
Identify system diagnostic tools and fault identification techniques														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Identify server diagnostic tools and fault identification techniques															
Explain the concept of zero-day attacks												\square			
Describe general attack stages												\square			
Identify virtual machine aware malware, debugger aware malware, and packing												\square			
Explain malware analysis concepts and methodology															
Identify malware analysis tools (e.g., Oily Debug, Ida Pro)															
Describe network analysis methods															
Incident Classification															
Describe different classes of attacks															
Demonstrate ability to identify the following characteristics of an incident:												\Box			
o Origin or location (internal or external)															
o Size or magnitude															
o Area of impact															
Demonstrate ability to categorize events (using the organization's standard category definitions) and assign events for further analysis, response, or disposition/closure															
Report the pertinent information to the appropriate individual, group, or process															
Determine the risk, threat level, or business impact of a confirmed incident															
o Casualties															
o Property damage															
o Operational interruption or disruption															
o Environmental contamination															
Explain the importance of collecting incident data and intrusion artifacts (e.g., malware, logs) (to enable mitigation of incidents)															
Determine the risk of continuing operations															
Technical Content Areas															
Incident Detection															
Intrusion detection tools															
o Host Based Intrusion Detection Systems (HIDS)	1											II		I	

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
o Network Based Intrusion Detection Systems (NIDS)															
o Wireless Intrusion Detection Systems (WIDS)															
Network monitoring resources, such as															
o System logs															
o History logs															
o General logs															
o Traffic analysis															
o Network sniffer															
Attack stages															
o Footprinting and scanning															
o Enumeration															
o Gaining access															
o Escalation of privileges															
o Maintaining access															
o Network exploitation															
o Covering tracks															
Incident Classification															
Attack classes															
o Passive															
o Active															
o Insider															
o Close-in															
o Distribution															
Incident Response and Remediation: The knowledge, skills, and abilities needed to respond to and remediate an incident, as well as restore functionality to the system or infrastructure.															
Critical Work Functions:															
Business Continuity Plan Implementation															
Describe enterprise incident response program, roles, and responsibilities, including first responders															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3 Course plan 4
Explain and justify each step that occurs during Business Continuity Planning implementation:														
 Identify the available continuity and recovery strategies for the entity's operations that will meet the recovery time objective and recovery point objectives identified during the Business Continuity Planning process 														
o Assess viability of alternative strategies against the results of business impact analysis/recovery time objectives														
o Compare solutions														
Advantages														
Disadvantages														
Costs (startup, maintenance & execution)														
Mitigation capability and control options														
Ability to meet defined RTO and RPO														
Estimate the cost of implementing and maintaining recovery for the identified recovery strategies														
Validate that the recovery strategy being implemented is in line with the amount of business at risk														
o Identify applicable emergency preparedness and response regulations														
o Cooperate with other internal groups (e.g., information technology [IT], operational technology [OT], management, compliance, legal, human resources, etc.) and external agencies according to applicable policies and procedures														
Criminal Law														
Identify national and international laws, regulations, policies, and ethics as they relate to cybersecurity														
Identify applicable laws and/or administrative/criminal legal guidelines and procedures relevant to work performed														
Explain legal rules of electronic evidence and court procedure (e.g., admissibility), such as the Federal Rules of Evidence														
Recognize legal trends that will impact cyber activities														
Recognize the impact of technology trend data on laws, regulations, and/or policies														
Forensics														
Explain the concepts of data backup, types of backups, and recovery concepts and tools														
Describe types of digital forensics data and how to recognize them														
Explain deployable forensics														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3 Course plan 4
Recognize anti-forensics tactics, techniques, and procedures														
Explain concepts and practices of processing digital forensic data														
Identify which system files (e.g., log files, registry files, configuration files) contain relevant information and where to find those system files														
Describe investigative implications of hardware, operating systems, and network technologies														
Explain the importance of collecting, processing, packaging, transporting, and storing electronic evidence to avoid alteration, loss, physical damage, or destruction of data.														
Explain processes for seizing and preserving digital evidence (e.g., chain of custody)														
Post Incident Activities and Analysis														
Track and document incidents from initial detection through final resolution in support of future analytical efforts and situational awareness														
Assign and label data / information according to the appropriate class or category of sensitivity														
Make appropriate changes to system security to ensure that vulnerabilities leading to incident have been addressed (e.g., change passwords)														
Explain the importance of validating system security prior to resumption of core activities and functions														
Technical Content Areas:														
Criminal Law														
Applicable laws														
o Electronic Communications Privacy Act														
o Electronic Identification and Trust Services for Electronic Transactions Act														
o Code of Criminal Procedure														
o Prosecutor's Office Act														
o Procedures for the recording of court sessions and the preparation of a digital protocol														
o Search and seizure laws														
o Civil liberties and privacy laws														
o Electronic Communications Act														
o Presidential Directives														
o Executive branch guidelines														
o State Secrets and Classified Information of Foreign States Act														

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
o Organisations Act															
Crisis Communication															
Notification systems															
o Email and group distribution lists															
o Conference call															
o Intranet															
o Press conference															
o Event information line															
o Media sources															
o Print															
o Radio															
o TV															
o Internet															
o Social media sites (e.g., Facebook, Twitter, LinkedIn)															
Forensics															
Types of backups															
o Full															
o Incremental															
Forensic evidence formats, such as															
o Hard drives															
o Floppy diskettes															
o Compact disc (CDs)															
o Personal digital assistants (PDAs)															
o Mobile phones															
o Global positioning satellite devices (GPSs)															
o All tape formats															
Digital forensics data, such as															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
o Log files															
o Registry files												\square			
o Configuration files															
Basic forensic procedures															
o Order of volatility															
o Capture system image															
o Network traffic and logs															
o Capture video															
o Record time offset															
o Take hashes															
o Screenshots															
o Witnesses															
o Track man hours and expense															
Post Incident Activities and Analysis															
Types of incident information to be documented															
o Strategic, including succession planning															I
o Tactical															
o Operational												Ш			
o Emergency response												Ш			
o Incident control and damage assessment												Ш			L
o Continuity and recovery												\square			
o Return-to-normal operations															
Tier 5: Digital Forensics Field Knowledge Competencies															
Organize and Conduct interviews (recruitment interviews).							1	1	1	1	2	ΠĪ	Ī	Π	
Develop a plan to investigate incident utilizing every possible means.							1	2	2	3	3				

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Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Establish useful contacts, (e.g., the incident response team, legal department, law enforcement agencies, vendors, public relations professionals) for better cooperation.)							1	2	2	3	3				
Examine and analyze recovered data.							2	3	3	1	1				
Compose cyber attacks analyses.							1	2	3	2	2				
Identify and determine whether a security incident is indicative of a violation of law that requires specific legal action.							3	2	3	3	3				
Identify data or intelligence of evidentiary value to support investigations.							2	3	3	2	3				
Identify digital evidence for examination and analysis in such a way as to avoid unintentional alteration.							3	3	3	3	3				
Identify and distinguish elements of e-evidence.							3	2	2	2	3				
Identify, collect, and seize documentary or physical evidence, to include digital media and logs associated with cyber intrusion incidents, investigations, and operations.							3	3	2	2	3				
Identify documentation needed for crime scene processing.							3	2	2	2	3				
Prepare and process crime scenes.							3	2	2	2	3				
Collect and secure the electronic device or information source.							3	2	2	2	3				
Use specialized equipment and techniques to catalog, document, extract, collect, package, and preserve digital evidence.							3	2	2	1	3				
Construct and manage deployable digital forensics toolkit (e.g., specialized software/hardware) to support Incident Response Team mission.							3	3	2	1	3				
Determine the extent of threats and recommend courses of action or countermeasures to mitigate risks.							2	2	2	2	3				
Arrange criminal investigative support to trial counsel during the judicial process.							1	1	1	3	3				
Analyze computer-generated threats for counter intelligence or criminal activity.							1	3	3	1	1				
Construct analysis of log files, evidence, and other information to determine best methods for identifying the perpetrator(s) of a network intrusion or other crimes.							1	2	3	1	2				
Determine and develop leads and identify sources of information to identify and/or prosecute the responsible parties to an intrusion or other crimes.							1	2	3	2	2				
Create documentation of original condition of digital and/or associated evidence (e.g., via digital photographs, written reports, hash function checking).							3	2	2	1	2				
Employ IT systems and digital storage media to solve, investigate, and/or prosecute cybercrimes and fraud committed against people and property.							3	3	3	3	3				
Prepare reports to document the investigation following legal standards and requirements.							3	3	3	3	3				
Analyze incident data for emerging trends.							1	2	2	3	3				
Perform file and registry monitoring on the running system after identifying intrusion via dynamic analysis.							2	2	3	1	1				

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Acquire and maintain a working knowledge of constitutional issues which arise in relevant laws, regulations, policies, agreements, standards, procedures, or other issuances.							2	2	2	2	2				
Read, interpret, write, modify, and execute simple scripts (e.g., Perl, VBScript) on Windows and UNIX systems (e.g., those that perform tasks such as: parsing large data files, automating manual tasks, and fetching/processing remote data).							2	2	3	1	2				
Create and/or apply reverse engineering tools to enhance capabilities and detect vulnerabilities.							1	2	3	1	1				
Analyze organizational cyber policy.							1	2	2	2	3				
Assess and confirm what is known about an intrusion and discover new information, if possible, after identifying intrusion via dynamic analysis.							1	2	3	2	1				
Create a forensically sound duplicate of the evidence (i.e., forensic image) that ensures the original evidence is not unintentionally modified, to use for data recovery and analysis processes. This includes, but is not limited to, hard drives, floppy diskettes, CDs, PDAs, mobile phones, GPS, and all tape formats.							3	3	2	1	2				
Apply skills in decrypting seized data using technical means.								1	1	0	1				
Compose technical summarys of findings in accordance with established reporting procedures.							3	3	3	2	2				
Demonstrate that chain of custody is followed for all digital media acquired in accordance with the existing code of conduct.							3	3	2	3	3				
Perform dynamic analysis to boot an "image" of a drive (without necessarily having the original drive) to see the intrusion as the user may have seen it, in a native environment.							2	2	3	1	1				
Perform file signature analysis.							3	3	3	1	1				
Perform hash comparison against established database.							3	3	3	1	1				
Perform real-time forensic analysis (e.g., using Helix in conjunction with LiveView or Kali).							2	3	3	1	1				
Perform Timeline Analysis and Data Correlation and point out relationships between findings							2	2	3	1	1				1
Perform real-time incident handling (e.g., forensic collections, intrusion correlation and tracking, threat analysis) tasks to support deployable Rapid Response Teams (RRTs).							0	1	2	1	1				
Set-up digital media for imaging by ensuring data integrity (e.g., write blockers in accordance with standard operating procedures).							3	2	2	1	1				
Organize technical assistance on digital evidence matters to appropriate personnel.							2	2	2	3	3				
Recognize and accurately report forensic artifacts indicative of a particular operating system.							2	3	3	1	2				
Extract data using data carving techniques (e.g., Forensic Tool Kit [FTK], Foremost).							3	3	2	1	1				
Capture and analyze network traffic associated with malicious activities using network monitoring tools.							3	2	2	1	1				
Operate as technical expert and liaison to law enforcement personnel and explain incident details as required.							2	3	3	2	2				
Perform virus scanning on digital media.							3	2	2	1	1				-

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Perform file system forensic analysis.							2	3	3	1	1				
Perform static malware analysis.							2	2	3	1	1				
Utilize deployable forensics toolkit to support operations as necessary.							3	3	2	1	1				
Coordinate with intelligence analysts to correlate threat assessment data.							1	2	3	1	1				
Process image with appropriate tools depending on analyst's goals.							3	3	2	1	1				
Perform Windows registry analysis.							2	3	3	1	1				
Enter media information into tracking database (e.g., Product Tracker Tool) for digital media that has been acquired.							3	2	2	1	1				
Correlate incident data and perform cyber defense reporting.							1	2	1	3	2				
Collect and analyze intrusion artifacts (e.g., source code, malware, and system configuration) and use discovered data to enable mitigation of potential cyber defense incidents within the enterprise.							1	2	3	2	2				
Review forensic images and other data sources (e.g., volatile data) for recovery of potentially relevant information.							2	3	3	1	1				
Write and publish cyber defense recommendations, reports, and white papers on incident findings to appropriate constituencies.							1	2	3	2	2				
Identify and determine which ISO standards have to be taken account in which investigative action.							1	2	2	2	3				
Describe the legal acts which allow you to conduct investigations							1	2	2	2	3				
Tier 6: Digital Forensics Speciality Knowledge Competencies															
Digital Forensic Technology: The knowledge, skills, and abilities needed to understand the purpose and function of forensic technology, including tools and systems.										Í			Ť	Т	
Knowledge areas														Т	
Be familiar with VMware and be able to import and configure virtual machines.							2	3	3	1	2				
Have a general idea about core programming concepts such as variables, loops, and functions in order to quickly grasp the relevant concepts in this area; however, no programming experience is necessary.							1	2	3	1	2				
Describe computer networking concepts and protocols, and network security methodologies.							2	3	3	2	2				
Describe risk management processes (e.g., methods for assessing and mitigating risk).							1	2	2	2	2				
Recall laws, regulations, policies, and ethics related to cyber incident investigations and privacy.							2	2	2	2	3				
Identify cybersecurity and privacy principles.							2	3	3	3	3				
List specific operational impacts of cybersecurity lapses.							1	2	2	3	3				
Name intrusion detection methodologies and techniques for detecting host and network-based intrusions.							1	2	3	2	2				
Describe Insider Threat investigations, reporting, investigative tools and laws/regulations.							2	2	3	2	2				

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Name and describe processes for seizing and preserving digital evidence.							3	3	3	3	3		Π	Т	Τ
Name legal governance related to admissibility (e.g. Rules of Evidence in Code of Criminal Procedure)									3		3				
List types and collection of persistent data.							2	2	2	1	2		\square		
Give examples for use of electronic evidence law.							2	2	3	3	3				
Name and explain applicable laws, statutes (e.g., in § 124, and 211 in Estonian Code of Criminal Procedure and), Directives, executive branch guidelines, and/or administrative/criminal legal guidelines and procedures.							2	2	3	3	3				
Observe for physical and physiological behavior patterns that may indicate suspicious or abnormal activity.							1	1	2	1	2				
Describe the judicial process, including the presentation of facts and evidence.							1	2	3	2	3				
Relate to applicable statutes, laws, regulations and policies governing cyber targeting and exploitation.							1	1	2	2	3				
Application Security Risks (e.g. Open Web Application Security Project Top 10 list)							1	2	3	1	2				
Name the latest concepts and practices of processing digital forensic data.							2	3	3	2	2				
Name incident response and handling methodologies.							3	3	3	3	3				
List server diagnostic tools and fault identification techniques and give examples for their uses.							2	2	3	1	2				
Give descriptive summerize of file system implementations (e.g., New Technology File System [NTFS], File Allocation Table [FAT], File Extension [EXT]).							2	3	3	1	2				
Name and describe hacking methodologies.							2	3	3	2	2				
List web mail collection, searching/analyzing techniques, tools, and cookies.							2	2	3	1	2				
Name which system files (e.g., log files, registry files, configuration files) contain relevant information and where to find those system files.							2	3	3	2	2				
Name and describe types of digital forensics data and how to recognize them.							2	3	3	2	3				
Name system administration, network, and operating system hardening techniques.							2	3	3	3	3				
Describe network security architecture concepts including topology, protocols, components, and principles (e.g., application of defense-in-depth).							2	3	3	2	2				
List reverse engineering concepts.							2	3	3	2	2				
Utilize forensics lab design configuration and support applications (e.g., VMWare, Wireshark).							2	3	3	1	2				
Name debugging procedures and tools.							1	2	3	1	2				
Define file type abuse by adversaries for anomalous behavior.							2	3	3	2	2				
Classify malware analysis tools (e.g., Oily Debug, Ida Pro).							2	3	3	2	2				
Distinguish malware with virtual machine detection (e.g. virtual aware malware, debugger aware malware, and unpacked malware that looks for VM-related strings in your computer's display device).							1	2	3	1	2				

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Be able to recognize data concealment (e.g. encryption algorithms and steganography).							1	2	3	1	2				
Describe and give examples to encryption algorithms.							2	3	3	2	2				
Give examples to system and application security threats and vulnerabilities (e.g., buffer overflow, mobile code, cross-site scripting, Procedural Language/Structured Query Language [PL/SQL] and injections, race conditions, covert channel, replay, return- oriented attacks, malicious code).							2	3	3	2	2				
Procedural Language/Structured Query Language [PL/SQL] and injections, race conditions, covert channel, replay, return-oriented attacks, malicious code).									3		2				
Explain binary analysis.							1	2	3	2	2				
Explain network architecture concepts including topology, protocols, and components.							2	3	3	2	2				
Describe packet-level analysis using appropriate tools (e.g., Wireshark, tcpdump).							2	3	3	2	2				
Express knowledge and understanding of organizations operational design.							3	3	3	3	3				
Skills:															
Demonstrate skill in preserving evidence integrity according to standard operating procedures or national standards.							3	2	3	1	2				
Apply physical and e-evidence collecting, processing, packaging, transporting, and storing to avoid alteration, loss, physical damage, or destruction of data.							3	2	3	1	2				
Perform packet-level analysis using appropriate tools (e.g., Wireshark, tcpdump).							3	3	3	1	2				
Analyze malware.							1	2	З	1	2				
Illustrate skill in conducting bit-level analysis.									3		2				
Perform digital evidence processing to include protecting and making legally sound copies of evidence.							3	2	3	1	2				
Perform packet-level analysis.							2	3	З	1	2				
Detect how and when a breach occurred							2	3	3	1	2				
Identify compromised and affected systems							2	3	З	1	2				
Perform damage assessments and determine what was stolen or changed							1	2	3	1	2				
Contain and remediate incidents							1	3	3	2	2				
Develop key sources of threat intelligence									2		2				
Hunt down additional breaches using knowledge of the adversary							1	2	3	1	2				
Assist Law Enforcement in Evidence Collection Procedures							3	1	2	1	2				
Know How To Keep Evidence Integrity							3	3	3	3	3				
Presentation and Reporting of Evidence and Analysis							2	3	3	1	2				

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Perform Windows OS Investigation and Analysis							2	3	3	1	2				
Perform Unix based OS Investigation and Analysis							2	3	3	1	2				
Perform Windows In-Depth Registry Forensics							2	3	3	1	1				
Track User Activity							2	3	3	1	2				
Abilities:															
Ability to find and navigate the dark web using the TOR network to locate markets and forums.							1	2	3	1	2				
Ability to examine digital media on multiple operating system platforms.							2	3	3	1	2				
Ability to decrypt digital data collections.							1	2	3	1	2				
Ability to conduct forensic analyses in Windows environments.							2	3	3	1	2				
Ability to conduct forensic analyses in Unix/Linux environments.							2	3	3	1	2				
Participate in Digital Forensic Case							3	3	3	3	3				
Tier 7: Digital Forensics Standard-Specific Competencies															
The knowledge and skills needed stay proficienct in DF subdivisions															
0.1 Computer Forensics															
Describe Investigative Methodologies							1	3	3	2	3				
Use Ubuntu SIFT, Kali and Windows Workstations							3	3	3	1	2				
Describe The Volatility Framework							2	3	3	1	2				
Understand the System Architectures							3	3	3	2	2				
Describe the difference between Triage versus Full Memory Acquisition							3	3	3	3	3				
Perform Physical Memory Acquisition							3	2	3	1	2				
Perform Unstructured Memory Analysis							1	2	3	1	2				
Perform Page File Analysis							1	2	3	1	2				
Describe the Exploring Process Structures							1	2	3	1	2				
Describe the difference Walking and Scanning method							1	2	3	1	2				
Describe the Process Relationships							1	2	3	1	2		\square		
Be able to associate DLLs with processes and descrive the relationships							1	3	3	1	2				
Understand and describe process specific Kernel Objects							1	2	3	1	2				l

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List different Network Connections							2	3	3	1	2				
Understand the consept Virtual Address Descriptors							1	2	3	1	2				
Detect Injected Code							1	2	3	1	2				
Analyze the Registry via Memory Analysis							1	2	3	1	2				
Perform Memory, Pagefile, and Unallocated Artifact Carving							2	3	3	1	2				
Detect User Artifacts in Memory							1	2	3	1	2				
Interrupt Descriptor Tables							2	3	3	1	2				
Describe the use of System Service Descriptor Tables							1	2	3	1	2				
Illustrate the use of Drivers and Driver analysis							1	2	3	1	2				
Conduct and detect Direct Kernel Object Manipulation							1	2	3	1	2				
Perform Module Extraction							1	2	3	1	2				
Analyze Hibernation Files							1	2	3	1	2				
Analyze Crash Dump Files							1	2	3	1	2				
Perform Linux Memory Acquisition and Analysis							2	2	3	1	2				
Perform Mac Memory Acquisition and Analysis							2	2	3	1	2				
Perform Malware and Rootkit Behavior Detection							3	3	3	1	2				
Identify Persistence Mechanism							2	3	3	1	2				
Perform Code Injection Analysis							1	2	3	1	2				
Reconstruct User Activity							1	2	3	1	2				
Perform Linux Memory Image Parsing							1	2	3	1	2				
Perform Mac OSX Memory Image Parsing							1	2	3	1	2				
Conduct Windows Hibernation File Conversion and Analysis							2	2	3	1	2				
Perform Windows Crash Dump Analysis (Using Windows Debugger)							1	2	3	1	2				
Conduct cursory binary analysis							1	2	3	1	2				
0.2 Software Forensics															
Understand and describe the use of different Windows Operating System Components							2	3	3	2	3				
Describe and be able do perform Live Response and Triage-Based Acquisition Techniques							3	3	3	1	2				

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Perform Acquisition Review with Write Blocker							3	2	3	1	2			Τ	Т
Perform Windows Image Mounting and Examination on a monthly/weekly bases							2	3	1	1	1				
Give overview NTFS File System							2	3	3	1	2			Т	
Conduct File Carving							3	3	3	1	2				
Search for Custom Carving Signatures							3	3	3	1	1			Т	
Perform Memory, Pagefile, and Unallocated Space Analysis							1	3	3	1	2				
Understand Registry Basics							3	3	3	3	3			Т	
Analyze Profile Users and Groups (e.g Access Rights)							2	3	3	1	2				
Identify and describe Core System Information							3	3	3	1	2			Т	
Identify User Forensic Data							2	3	3	1	2				
Perform Shell Item Forensics							2	3	3	1	2			Τ	
Perfomr Email Forensics							2	3	3	1	2				
Perform Windows Event Log Analysis							2	3	3	1	2				
Perform Browser Forensics: History, Cache, Searches, Downloads, Understanding of Browser Timestamps, (e.g.Internet Explorer, Firefox, Chrome, Safari, Opera, Microsoft, Netscape, Sleipnir, Comodo)							2	3	3	1	2				
Name the Tools Used							3	3	3	1	2				
Distinguish Mac and Apple Essentials and Acquisition procedures							3	3	3	1	2				
Describe the different Disks & Partitions possibilities							3	3	3	1	2				
Perform iOS Acquisition							3	3	3	1	2				
Practice doing iOS Backups							3	3	3	1	2				
Describe the HFS+ File System							2	2	3	1	2				
Name iOS Extended Attributes							2	2	3	1	2				
Describe the File System Events Store Database							2	2	3	1	2				
Describe what is Spotlight							2	2	3	1	2				
Explain what are Portable Artifacts							2	2	3	1	2				
Conduct Mac and iOS Triage							2	3	3	1	2				
Be familiar with term Most Recently Used (MRU)							2	3	3	1	2				
Find and Identify User Data and System Configuration							2	3	3	1	2				

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Perform Log Parsing and Analysis							2	3	3	1	2				
Observe Application Permissions							2	3	3	1	2		\square	\square	
List Native Applications							2	3	3	1	2				
Describe what are the specifics about Apple Mail							2	2	3	1	2		\square	\square	
Perform Apple Watch forensics							2	2	3	1	2				
List Third-Party Apps							2	2	3	1	2		\square	\square	
Conduct Live Response forensics							2	2	3	1	2				
Perform Time Machine and Time Capsule forensics							2	2	3	1	2		\square	\square	
Perform OS X Malware and Intrusion Analysis							1	2	3	1	2				
Perform iCloud forensics							1	2	3	1	2		\square	\square	
Perform Memory Acquisitions and Analysis							3	3	3	1	2				
Describe and make use of Password Cracking and Encrypted Containers							2	3	3	1	2				
Perform Mac Memory Analysis							1	2	3	1	2				
Conduct File System Data Analysis							1	3	3	1	2				
Demostrate skills in Recovering Key Mac Files							1	2	3	1	2				
PerformVolume and Disk Image Analysis							1	3	3	1	2				
Conduct Analysis of Mac Technologies including Time Machine, Spotlight, and FileVault							1	2	3	1	2				
Perform iDevice Analysis and iOS Artifacts							1	2	3	1	2				
Assembling a Toolkit for Effective Malware Analysis							1	2	3	1	2				
Examinine Static Properties of Suspicious Programs							1	3	3	1	2				
Perform Behavioral Analysis of Malicious Windows Executables							1	3	3	1	2				
Perform Static and Dynamic Code Analysis of Malicious Windows Executables							1	2	3	1	2				
Interact with Malware in a Lab conditions to Derive Additional Behavioral Characteristics							1	3	3	1	2				
Understand Core x86 Assembly Concepts to Perform Malicious Code Analysis							1	2	3	1	2				
Identify Key Assembly Logic Structures by making use of a Disassembler							1	2	3	1	2				
Follow Program Control Flow to Understand Decision Points During Execution							1	2	3	1	2				
Recognize Common Malware Characteristics at the Windows API Level (Registry Manipulation, Keylogging, HTTP Communications, Droppers)							1	2	3	1	2				

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Perform Code Assembly in x64 Code Analysis							1	2	3	1	2				
Interact with Malicious Websites to Assess the Nature of Their Threats							1	3	3	1	2				
De-obfuscate Malicious JavaScript Using Debuggers and Interpreters							1	2	3	1	2				
Examine Malicious Microsoft Office Documents, Including Files with Macros							1	2	3	1	2				
Analyze Malicious RTF Document Files							1	2	3	1	2				
Recognize Packed Malware							1	3	3	1	2				
Use Debuggers for Dumping Packed Malware from Memory							1	2	3	1	2				
Analyze Multi-Technology and Fileless Malware							1	2	3	1	2				
Perform Code Injections and API Hooking							1	2	3	1	2				
Use Memory Forensics for Malware Analysis							1	2	3	1	2				
Analyze Malicious Microsoft Office (Word, Excel, PowerPoint) Documents							1	2	3	1	2				
Analyze Malicious Adobe PDF Documents							1	2	3	1	2				
Analyze Memory to Assess Malware Characteristics and Reconstruct Infection Artifacts							1	2	3	1	2				
Use Memory Forensics to Analyze Rootkit Infections							1	2	3	1	2				
Conduct Behavioral Malware Analysis							1	3	3	1	2				
Conduct Dynamic Malware Analysis (Using a Debugger)							1	2	3	1	2				
Conduct Static Malware Analysis (Using a Disassembler)							1	2	3	1	2				
Perform JavaScript Deobfuscation							1	3	3	1	2				
Perform Facebook, Gmail, Hotmail, Yahoo Chat and Webmail Analysis							1	2	3	1	2				
Perform E-mail Forensics (Host, Server, Web)							1	2	3	1	2				
Perform Windows Link File Investigation							1	3	3	1	2				
Perform Windows Recycle Bin Analysis							1	3	3	1	2				
Perform File and Picture Metadata Tracking and Examination							1	3	3	1	2				
Perform Firefox and Internet Explorer Browser Forensics							1	3	3	1	2				
Perform InPrivate Browsing Recover							1	2	3	1	2				
Perform Deleted File Recovery							3	3	3	1	2				
Perform String Searching and Data Carving							3	3	3	1	2				

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
0.3 Database Forensics															
Create a forensic copy of a database for analysis							3	2	3	1	2				
Reconstruct missing data and/or log files associated with the deletion							1	2	3	1	2				
Decipher data and ascertain possible causes of corruption							1	2	3	1	2				
Audit user activities and isolate suspicious and illegal behavior							1	2	3	1	2				
Conduct analyzis of Oracle							1	2	3	1	2				
Conduct analyzis of MySQL							1	2	3	1	2				
Conduct analyzis of Microsoft SQL Server							1	2	3	1	2				
Conduct analyzis of PostgresSQL							1	2	3	1	2				
Conduct analyzis of MongoDB							1	2	3	1	2				
0.4 Multimedia Forensics															
Understand various modalities of device fingerprints							1	3	3	1	2				
Describe ways for extracting and enhancing device fingerprints from digital content							1	2	3	1	2				
Understand forensic applications of device fingerprints in source device identification							1	2	3	1	2				
Perform content/device linking							1	2	3	1	2				
Perform source-oriented image clustering and content integrity verification							1	2	3	1	2				
Understand data hiding techniques and their applications in copyright protection and content authentication							1	2	3	1	2				
Understand data hiding techniques and their applications in steganography and steganalysis							1	2	3	1	2				
Understand theoretical and practical challenges, including counter-forensics and counter-counter-forensics							1	2	3	1	2				
Perform Digital content hashing							1	2	3	1	2				
Perform Communication App forensics							1	2	3	1	2				
Analyze Calendar and Reminder Apps							1	2	3	1	2				
Analyze Contact managing Apps							1	2	3	1	2				
Analyze Notes and List Apps							1	2	3	1	2				
Analyze Photo Apps							1	2	3	1	2				
Analyze Map and Sporting Apps							1	2	3	1	2				
Analyze and connect Location Data to findigs							1	3	3	1	2				

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Perform Metadata analysis							1	3	3	1	2				П
Perform Facebook, Gmail, Hotmail, Yahoo Chat and Webmail Analysis							1	2	3	1	2				
Perform E-mail Forensics (Host, Server, Web)							1	2	3	1	2				
Perform Microsoft Office Document Analysis							1	2	3	1	2				
Perform Windows Link File Investigation							1	3	3	1	2				
Perform Windows Recycle Bin Analysis							1	3	3	1	2				
Perform File and Picture Metadata Tracking and Evaluation							1	3	3	1	2				
Perform Firefox and Internet Explorer Browser Forensics							1	3	3	1	2				
Perform InPrivate Browsing Recover							1	2	3	1	2				
Perform Deleted File Recovery							1	3	3	1	2				
Perform static media analysis.							1	2	3	1	2				
0.5 Device Forensics															
Perform USB Device Tracking and Analysis							1	3	3	1	2		T	T	
Make use of SIFT Workstation							3	3	3	1	2				
Descrie Malware and Spyware effects on different devices. Analyze and share the latest findings.							2	3	3	2	2				
Perform Smartphone Handling							3	2	3	1	2				
Describe the Forensic Acquisition Concepts of Smartphones							3	3	3	2	2				
Give the Smartphone Forensics Tool's Overview							2	3	3	1	2				
Apply JTAG(Joint Test Action Group) Forensics							1	2	3	1	2				
Name Smartphone Components							2	3	3	1	2				
Illustrate SQLite usages on different devices							1	3	3	1	2				
Give Android Forensics Overview in forsight on compiling internal course material							2	3	3	1	2				
Demonstrate know-how and skills on Handling Locked Android Devices							3	3	3	1	2				
Android File System Structures							1	3	3	1	2				
Android Evidentiary Locations							1	3	3	1	2				
Observe Traces of User Activity on Android Devices							1	3	3	1	2				
Produce and Analyze Android Backup Files							1	3	3	1	2				

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Identify different iOS Forensics and Acquisition Methods							3	3	3	1	2				
Name iOS File System Structures							1	3	3	1	2				
Name iOS Evidentiary Locations							1	3	3	1	2				
Demonstrate know-how and skills on Handling Locked iOS Devices							3	3	3	1	2				
Observe Traces of User Activity on iOS Devices							2	3	3	1	2				
Produce and Analze iOS Backup Files							2	3	3	1	2				
Perform Windows Phone/Mobile Forensics							2	3	3	1	2				
Perform BlackBerry Forensics (File System, Evidentiary Locations, and Forensic Analysis							2	3	3	1	2				
Name BlackBerry File System Structures							2	2	3	1	2				
Name BlackBerry Evidentiary Locations							2	2	3	1	2				
Demonstrate know-how and skills on Handling Locked BlackBerry Devices							2	2	3	1	2				
Observe Traces of User Activity on BlackBerry Devices							2	2	3	1	2				
List Third-Party Applications, Artifacts. Describe latest vulnerabilites and security issues							2	2	3	1	2				
List Messaging Applications							2	2	3	1	2				
Recover Attachments from Messaging Applications							2	3	3	1	2				
List and Describe the Different Secure Chat Applications.							2	2	3	1	2				
List the Security Issues and Vulnerabilities of Different Mobile Browsers							2	2	3	1	2				
Perform Knock-off Phone Forensics							2	2	3	1	2				
0.6 Network Forensics															
Perform Access Control and Password Management							1	2	3	1	2				
Observe for Malicious Code and Exploit Mitigations							2	3	3	1	2				
Describe Advanced Persistent Threat (APT)							2	3	3	3	3				
List number of Critical Controls							2	2	3	2	2				
Manage Security Policies							1	2	3	1	2				
List Key Infrastructure Devices							2	3	3	2	2				
Describe The Concept of Segmented Internal Networks							3	3	3	3	3				
Describe Defensible Network Security Architecture Principles							3	3	3	3	3				

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Describe Core Protocols & Log Aggregation/Analysis							2	3	3	2	2				
Describe Hypertext Transfer Protocol (HTTP): Protocol and Logs							2	3	3	2	2				
Describe Domain Name Service (DNS): Protocol and Logs							2	3	3	2	2				
Describe Cloud Security: In-House versus Cloud							2	2	3	2	2				
A Virtualization Security Primer							2	2	3	2	2				
Cloud Network Security							2	2	3	2	2				
Describe Instance and Image Security							2	2	3	2	2				
Data Security for the Cloud							2	2	3	2	2				
Application Security for the Cloud							2	2	3	2	2				
Provider Security: Cloud Risk Assessment							1	2	3	2	2				
Identity and Access Management							2	2	3	2	2				
Use Network Forensics Tools: tcpdump and Wireshark							3	3	3	1	2				
Perform Network Evidence Acquisition							3	3	3	1	2				
Identify Network Architectural Challenges and Opportunities							2	3	3	2	2				
Understand and identify the common types of attacks against networks							3	3	3	3	3				
Describe Logging Protocol and Aggregation							2	3	3	2	2				
Describe ELK Stack and the SOF-ELK Platform							2	2	3	2	2				
Perform NetFlow Collection and Analysis							3	3	3	1	2				
List Open-Source Flow Tools							3	3	3	2	2				
Describe File Transfer Protocol (FTP)							2	3	3	2	2				
Describe Microsoft Protocols							2	3	3	2	2				
Describe Simple Mail Transfer Protocol (SMTP)							2	3	3	2	2				
Name and Make Use of Commercial Network Forensics Tools							2	3	3	2	2				
Perform Wireless Network Forensics							3	3	3	1	2				
List Automated Tools and Libraries							2	3	3	1	2				
Decribe and Make use of Full-Packet Hunting with Moloch							2	2	3	1	2				
Describe Encoding, Encryption, and SSL							2	3	3	2	2				

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Describe Man in the Middle Concept							3	3	3	3	3				
Perform Network Protocol Reverse Engineering							1	2	3	1	2			T	
Investigation OPSEC and Threat Intel							2	2	3	1	2				
Have insight in the realities of modern Bluetooth security challanges and vulnerabilities							2	2	3	2	2				
Describe and compare the use benefits in different Bluetooth tool (e.g Btlejuice, BlueHydra, L2ping command within the Linux Bluez library)							2	2	3	2	2				
Revise and build internal policies to ensure cloud security is properly addressed							1	2	3	2	2				
Understand all major facets of cloud risk, including threats, vulnerabilities, and impact							1	2	3	2	2				
Articulate the key security topics and risks associated with SaaS, PaaS, and IaaS cloud deployment models							1	2	3	2	2				
Evaluate Cloud Access Security Brokers (CASBs) to better protect and monitor SaaS deployments							1	2	3	2	2				
Build security for all layers of a hybrid cloud environment, starting with hypervisors and working to application layer controls							1	2	3	2	2				
Evaluate basic virtualization hypervisor security controls							2	2	3	2	2				
Design and implement network security access controls and monitoring capabilities in a public cloud environment							1	2	3	2	2				
Design a hybrid cloud network architecture that includes IPSec tunnels							1	2	3	2	2				
Integrate cloud identity and access management (IAM) into security architecture							1	2	3	2	2				
Evaluate and implement various cloud encryption types and formats							1	2	3	2	2				
Develop multi-tier cloud architectures in a Virtual Private Cloud (VPC), using subnets, availability zones, gateways, and NAT							1	2	3	2	2				
Integrate security into DevOps teams, effectively creating a DevSecOps team structure							1	2	3	2	2				
Build automated deployment workflows using AWS and native tools							1	2	3	2	2				
Incorporate vulnerability management, scanning, and penetration testing into cloud environments							1	2	3	2	2				
Build automated and flexible detection and response programs using tools like AWS-IR, CloudWatch, CloudTrail, and AWS Lambda							1	2	3	2	2				
Leverage the AWS CLI to automate and easily execute operational tasks							2	2	3	2	2				
Set up and use an enterprise automation platform, Ansible, to automate configuration and orchestration tasks							2	2	3	2	2				
Use CloudWatch, CloudFormation, and other automation tools to integrate automated security controls into your cloud security program							2	2	3	2	2				
Tier 8: Digital Forensics Specific Roles															
Responsive: Roles responsible for rapid reaction units to distant locations and investigating incidents on IT systems, networks regarding of electronic(digital) evidence.															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3 Course plan 4	
Incident Response Team / Rapid Reaction Team															T
Cyber Crime Investigator				х											
Incident Handler					х										
1st line - data collection and basic analysis					x										
Incident Response Analyst					х										
Digital Forensics Expert					х										
Intrusion Analyst				х											
Team leader / manager					х										
Investigative: Roles responsible for investigating cyber events or crimes of information technology (IT) systems, networks, and electronic(digital) evidence.															
Digital Forensics															
Computer Forensic Expert Analyst					х										
Software Forensic Expert Analyst					х										
Database Forensic Expert Analyst					х										
Network Forensic Expert Analyst					x										
Digital Media Collector					х										
Forensic Analyst				х											
Forensic Analyst (Cryptologic)				х											
Cyber Investigation															
Cyber Crime Investigator															
e-police															
Vulnerability Assessment and Management															
Blue Team Technician															
Certified TEMPEST Professional															
Certified TEMPEST Technical Authority															
Close Access Technician															
Computer Network Defense (CND) Auditor															
Compliance Manager															

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Ethical Hacker												Ī			
Governance Manager															
Information Security Engineer															
Internal Enterprise Auditor															
Penetration Tester															
Red Team Technician															
Network Security Engineer															
Reverse Engineer															
Risk/Vulnerability Analyst															
Technical Surveillance Countermeasures Technician															
Vulnerability Manager															
Intelligence collection: Roles responsible for information collection for cybersecurity means that may be used for															
Intelligence Analyst													\rightarrow		
Counter-Intelligence Analyst															_
Analyze Information: Is responsible for highly specialized review and evaluation of incoming cybersecurity related													\rightarrow		
information to determine its usefulness for intelligence.															
Intelligence Analyst													$ \rightarrow $		
Counter-Intelligence Analyst															
Overseeing, Governance and Aid: responsible for providing management, guidance and development for the organization to work effectively.															
Legal Advice and Advocacy															
Legal Advisor (LEGAD)															
Paralegal															
Prosecutor's Office															
Strategic Planning and Policy Development															
Chief Information Officer (CIO)															
Chief Information Security Officer (CISO)															
Command Information Officer															

Competencies	Achieved	Desired	ot Applicable (1)	Preferred (2)	Essential (3)	Recruitment equirement (Y/N)	First Responder	DF Analyst	DF Expert	ncident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
			z			Ř				_				┛	
Information Security Policy Analyst															
Information Security Policy Manager															
Policy Writer and Strategist															
Training, Education															
Personal management planner															
Trainer															
Information Security Trainer															
Forensic Training Coordinator															
Tier 9 Digital Forensic Specialist Specific Requirements															
Demonstrate sufficient knowledge and experience in the field of expertise (Digital Forensic subdivision)								2	2			\Box			
Express 3 years of relevant work experience at the level of an academic Master's Degree preferably in the field of technical IT															
Express at least 5 years of relevant work experience at the level of an academic Bachelor's Degree preferably in the field of technical IT								1	1						
Recognize the summary of concepts (see Tiers 6 - 8) and keep abreast of state of the art developments															
List up to date technological and other developments in the field and taking active steps to maintain competence								1	1			\Box			
Name the fundamental principles of forensic investigations (e.g. crime scene investigation, chain of custody, principles of evidence)								2	2						
Demonstrate adequate knowledge of the collection, examination and analysis of data.								2	2			\Box			
Demonstrate at least 5 incident investigation reports not older than 5 years which have been subjected to review								2	2						
Demonstrate an average of 40 hours a year on forensically relevant professional development (e.g. attending conferences, running or attending courses, exercises, competitions, workshops, publications)								1	1						
Inform the commissioning party whether, and if so, to what extent the commissioning party's question at issue is sufficiently clear and capable of investigation in order to be able to answer it on the basis of their specific expertise															
Prepare and carry out an investigation plan in accordance with the applicable standards								1	1						
Demonstrate skills to collect, document, interpret and assess investigative materials and data in a forensic context in accordance with the applicable standards								2	2						
Apply the current investigative methods in a forensic context in accordance with the applicable standards								1	1						
Be able to compose both orally and in writing, a verifiable and well-reasoned report on the assignment and any other relevant aspects of their expertise in terms which are comprehensible to the commissioning party								1	1						

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3	Course plan 4
Schedule assignments timeframe accordingly within the stipulated or agreed period								1	1				Т		Π
Conduct the activities as an expert independently, impartially, conscientiously, competently, and in a trustworthy manner.								2	2						
Tier 10 Digital Forensic Management Competencies															
Make sense of different cybersecurity frameworks								1	1						
Understand and analyze risk								1	1				T		_
Understand the pros and cons of different reporting relationships								1	1						
Manage technical personnel													T		
Build a vulnerability management program															
Inject security into modern DevOps workflows															
Strategically leverage a SIEM															
Change behavior and build a security-aware society															
Effectively manage security projects															
Develop security strategic plans															
Develop and assess information security policy															
Use management and leadership techniques to motivate and inspire your teams															
Recognize the top failure mechanisms related to IT and infosec projects, so that your projects can avoid common pitfalls															
Create a project charter which defines the project sponsor and stakeholder involvement															
Document project requirements and create requirements traceability matrix to track changes throughout the project lifecycle															
Clearly define the scope of a project in terms of cost, schedule and technical deliverables															
Create a work breakdown structure defining work packages, project deliverables and acceptance criteria															
Develop a detailed project schedule, including critical path tasks and milestones															
Develop a detailed project budget including cost baselines and tracking mechanisms															
Effectively manage conflict situations and build communication skills with your project team															
Document project risks in terms of probability and impact, assign triggers and incident risk response responsibilities															
Creating Incident Response Requirements														Т	

Competencies	Achieved	Desired	Not Applicable (1)	Preferred (2)	Essential (3)	Recruitment Requirement (Y/N)	First Responder	DF Analyst	DF Expert	Incident Handler	Team Manager	Course plan 1	Course plan 2	Course plan 3 Course plan 4
Developing Incident Handling Capabilities														
Reporting, SLAs, Cost of Incidents														
Setting up Operations														
Managing Daily Operations														
Observe for Advanced Persistent Threat														
Solve Legal and Regulatory Issues														
Work with other departments at your organization who make decisions about the law of data security and investigations														
Exercise better judgment on how to comply with technology regulations, both in Estonia and in other countries														
Evaluate the role and meaning of contracts for technology, including services, software and outsourcing														
Help your organization better explain its operations to the public and to legal authorities.														
Anticipate technology law risks before they get out of control														
Implement practical steps to cope with technology law risk														
Better explain to executives what your organization should do to comply with information security and privacy law														
Better evaluate technologies, such as digital signatures, to comply with the law and serve as evidence														
Make better use of electronic contracting techniques to get the best terms and conditions														
Exercise critical thinking to understand the practical implications of technology laws and industry standards														